2. Cross-border Partnership

2.1 Lead Beneficiary

Lead Beneficiary		
Institution	Institution name in national original language	Regione Molise - Dipartimento Cooperazione e Programmazione
	Institution name in English translation	Molise Region - Department Cooperation and Planning
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Via Cavour 31 - 86100
	City	Campobasso
	Country	ITALY
	NUTS II - III o equiv.	Molise - Campobasso
Legal representative / Legal signatury	Name/surname	Vitagliano Gianfranco
	Function	Councillor of the Molise Region Department of Cooperation and Planning - Delegate
Contact person	Name/surname	Carugno Elvio
	Function	Director of the Regionale Department for productive
	Street, Number, Postal code	Via Colle delle Api s.n.c. -
	City	Campobasso
	Ph. Num. - fax	phone 00 39 0874 429 808 fax 00 39 0874 429 813
	e-mail	carugno.elvio@mail.regione.molise.it
Lead Beneficiary organization (human resources, equipment, budget, other important information)	The structure of Lead Beneficiary is divided into services (Promoting Tourism Service, Hotel Industry, Energy Service, Planning and Development of Industrial and MIning activities services, etc.), each one with specific activities and purposes. The human resources involved in all the relating activities are about 50 persons. All the activities are target oriented in achieving common results for all the subjects involved. For special purposes the beneficiarh structure may use some external resources and updating of procedures both internal and external to the institution of Molise Region. The staff can utilise the following equipments: pc, internet, intranet, website, printers, copiers, fax, phones, scanners.	
Description of previous (and current) experiences in CBC and international projects	The DG II had some experience within the framework of the Programme Interreg III A, as partner for the following project DI.R. - Development of a district model of rural productive systems as a governance instrument for local and cross-border territorial development - and the project INTEGRA. The project aims at improving the technical and management capacities of the Final Beneficiaries and of the Partners, by providing Public administration with analyses methodologies and tools (computerized platform) to increase competitiveness of public services in favour of sustainable development of high environmental value areas. We had also an experience in the framework of the Programme Interreg III C, with the project NOE' that aims at improving the capacity building of Local Authorities through the establishment of regional networks, partner in ADC Project within SEE Programme.	
Contribution of the Lead Beneficiary to the project	The Molise Region, as the Lead Beneficiary of the project, will be the principal responsible of the project and therefore will coordinate, besides the WP0, also the WP1 regarding the management of the project. The Molise Region in fact has at its disposal staff expertise in the management of the complex cooperation projects. The LB will carry out its activities in all WPs.	
Competences, capacity and know how of the Lead Beneficiary in implementing project activities and results	The DG II of Molise Region has the following tasks: management and promotion of the territory from an industrial and tourism point of view. Between our competencies there is the management of Regional Operative Plan. He has a great experience on promotion and support the territorial cluster creation within disadvantaged areas. The DG II may transfer best practises for the cluster constitution and to use a transnational network in order to improve and/or to complete our own territorial clusters.	
Lead Beneficiary financial details	**Total budget**	**€ 500.000,00**
	EU co-financing	€ 425.000,00
	National public co-financing	€ 75.000,00
	Additional public/private funding (where required)	€ 0,00

2.2 Partnership composition

Beneficiary 1		
Institution	Institution name in national original language	Regione Veneto - Direzione Turismo
	Institution name in English translation	Veneto Region - Tourism Department
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Palazzo Sceriman - Cannaregio 168 - 30124
	City	Venezia
	Country	ITALY
	NUTS II - III eq.	Veneto - Venice
Legal representative / Legal signatury	Name/surname	Paolo Rosso
	Function	Regional Manager
Contact person	Name/surname	Nicola Panarello
	Function	Funzionario
	Street, Number, Postal code	Palazzo Sceriman - Cannaregio 168 - 30124
	City	Venezia
	Ph. Num. - fax	phone: 00 39 041 2793934 - fax 00 39 041 279 3936
	e-mail	nicola.panarello@regione.veneto.it
Beneficiary organization (human resources, equipment, budget, other important information)	Tourism Department organization includes the "structural interventation" office which has the competence on this project and it is dotated of 5 units, as human resources, with adequate experience and competence in order to manage european and interregional projects. Veneto Region's Tourism Department provides for european and interregional projects since 2000.	
Description of previous (and current) experiences in CBC and international projects	Veneto Region's Tourism Department has managed in the last 5 years, many projects, in the tourism sector. Some examples: - Tudeslove, Interreg II Italia - Slovenia: project co-funded by ERDF for the realisation of a cluster between italian and slovenian regions, for the valorisation of cultural tourism (total budget: € 680.000,00) (http://www.tudeslove.com/); - Via Alpina, Interreg IIIB Alpine Space: co-funded project ERDF for the realisation of itineraries through the alpine regions (total budget: € 2.376.871,00) (http://www.via-alpina.org/); Alpine Lakes Network, Interreg IIIB Alpine Space: progetto co-finanziato FESR per lo sviluppo di un modello di gestione turistica ecocompatibile dei laghi alpini (totale progetto: euro 2.587.450,00) (http://www.alpinespace.org/alplakes.html);	
Contribution of the Beneficiary to the project	The qualified knowledge which the Veneto Region's Tourism Department has at its disposal is of a great importance since the Department's staff has been using those skills for many years for the valorization of both local and regional territory. The Beneficiary will coordinate the WP4 regarding the information analysis and systematization and will participate actively in all WPs of the project involving its own staff.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The qualified knowledge which the Veneto Region's Tourism Department has at its disposal is of a great importance as the Department's staff has been using those skills for many years for valorization of the whole regional and local territory. The Beneficiary will coordinate the WP 4 regarding the information analysis and systematization and will participate actively in all WPs of the project involving its own staff.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 2		
Institution	Institution name in national original language	INFORMEST (Centro di servizi e di documentazione per la cooperazione economica internazionale - Area Progetti di Sviluppo)
	Institution name in English translation	INFORMEST (Service and Documentation Centre for International Cooperation - Development Projects Dept.)
Legal status		Body governed by public law
"de minimis" condition		No
Address	Street, Number, Postal code	via Cadorna 36, 34170
	City	Gorizia
	Country	ITALY
	NUTS II - III eq.	Friuli Venezia Giulia - Gorizia
Legal representative / Legal signatury	Name/surname	Silvia Acerbi
	Function	Vice President
Contact person	Name/surname	Sandra Sodini
	Function	Head Development Projects Dept
	Street, Number, Postal code	via Cadorna 36, 34170
	City	Gorizia
	Ph. Num. - fax	0039 0481 597411 / 00 39 0481 537204
	e-mail	sandra.sodini@informest.it
Beneficiary organization (human resources, equipment, budget, other important information)	Since 1992 date of its establishment, Informest works with Central Institutions, regional and local Authorities and international organisations to implement cooperation and development projects. Informest carried out more than 200 project acting as both implementing body of national / regional programmes and coordinator of transational projects in the financial and technical management. Informest counts on 34 people as permanent staff specialised in international relations, project management, supported by a network of more than 50 local highly qualified correspondents. project management and economic cooperation. Informest has its own web-farm specialised in software development, design, development and update of web sites.	
Description of previous (and current) experiences in CBC and international projects	LP in: TECHFOOD UE ASIA-New Technologies for Safe Food,ASIA Invest project; AMAMO-Through the sea and the mountains,Interreg IIIA-ANNP project; Tech. Assistance: on behalf of Friuli Venezia Giulia Region in:CARBON-PRO-Carbon balance drafting and new resources management tools according to Kyoto PROtocol,INTERREG IIIB CADSES NP Project; ALTER ENERGY-Demonstrative utilisation of alternative sources of energy in Moldova,TACIS CBC project;GRIP_IT Governance of Regionally Integrated Projects using Innovative Tools,Interreg III C–East Zone project;Open Markets,ERDF obj.2 project; on behalf of Municipality of Monfalcone in Adriatic Seaways,Interreg III A ANNP project. PP in: ASVILOC,Interreg III A ANNP Project;INDE Information Development(for clusters networking),Interreg III B CADSES;BON COURAGE Business opportunities through Networking and Communication about Enlargement,EU Prince	

Contribution of the Beneficiary to the project	Established in 1992 by RAFVG,Veneto Region and ITC(Italian law n19/91),Informest is an institutional development agency,whose mission is to promote international cooperation.Informest has important experience in development projects,transnational cooperation and supporting public administrations in the implementation of internationalization policies,with a particular focus on the programme area.It presents deep knowledge of IPA area, its economic context and strong partnerships with RDAs and Institutional bodies,thanks to its experience in twinning and capacity building projects.Its activities in IPACountries consist also in setting specific measures to improve policy framework, entrepreneurship and spatial attractiveness.Informest is skilled in managing multilevel/integrated working groups.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	Informest will put in practice the experience gained in the Sustainable Tourism aspects during the implementation of the Interreg IIIA-ANNP projects: Amamo "Through the Sea and the Mountains" and Adriatic Seaways - "Project for an integrated and sustainable tourist development, to elaborate a strategy of territorial marketing, starting from the Adriatic Sea seaways, old and new ones. In particular Informest will use its competences in order to enhance the local activities related to a soustainable tourism. Informest will establish a transnational network in order to guarantee an exchange of information between the PPs and a promotion of their territories to a wide public. Informest will provide and strenghten the involvement of the stakeholders and SMES of the project territory.	
Beneficiary financial details	**Total budget**	**€ 200.000,00**
	EU co-financing	€ 170.000,00
	National public co-financing	€ 30.000,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 3		
Institution	Institution name in national original language	Associazione Città Murate dle Veneto
	Institution name in English translation	Veneto Walled Towns Association
Legal status		Non profit private organization
"de minimis" condition		No
Address	Street, Number, Postal code	Via del Santuario, 11
	City	Monselice
	Country	Italy
	NUTS II - III eq.	Veneto - Padua
Legal representative / Legal signatury	Name/surname	Giuseppe Pan
	Function	Presidente
Contact person	Name/surname	Giuseppe Pan
	Function	Presidente
	Street, Number, Postal code	via Borgo Treviso, 5 - 35013
	City	Cittadella
	Ph. Num. - fax	phone: 00 39 049 9413475 - fax 00 39 049 9413472
	e-mail	cultura@comune.cittadella.pd.it
Beneficiary organization (human resources, equipment, budget, other important information)	The association is composed of 37 City Councils classified by regional law as Walled Cities, by the Veneto Region and by Italia Nostra. As the presidency of the association is by rotation, the association avails itself of human resources pertaining to the city council that detains the presidency at that time. In this instant it has a Secretary that attends to it and the opportunity to use modern technology available in the City Council of Cittadella. The Association's annual budget is made up of the member's quotas used to finance all those interventions that Association holds as necessary to achieve. Therefore, even for this project the common shareholders will support the Association both financially and by involving their human resources in the project.	
Description of previous (and current) experiences in CBC and international projects	The association participated in the "Tourism in the Walled Cities" project that was co financed by the Veneto Region for a total of € 160.000,00. It also attended to and coordinated all aspects of the organization and the execution of the project.	
Contribution of the Beneficiary to the project	The association can also lay forth as an added value it's historical and monumental heritage of its associates (Walls pertaining to mediaeval buildings, historical manors etc.) and organise meetings in target areas.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Association has at its disposal its own expertise knowledge as well as the one of the towns participating in the Association. They have the important know-how proven in many years of experience in tourist valorization of the territory of the Veneto Region. Therefore, the Association will contribute to the project directly with its own experience and the one of the walled towns participating in the Association, thus creating a remarkable and tested know-how in order to promote jointly, together with other partners in the project, the cross-border valorisation of historical and cultural heritage by joining the network.	
Beneficiary financial details	**Total budget**	**€ 150.000,00**
	EU co-financing	€ 127.500,00
	National public co-financing	€ 22.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 4		
Institution	Institution name in national original language	Regione Abruzzo - Direzione Sviluppo del Turismo, Politiche Culturali - Servizio Sviluppo del Turismo
	Institution name in English translation	Abruzzo Region - Department of Tourism Development and Cultural Policies - Tourism Sector
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Viale Bovio n. 425 - 65124
	City	Pescara
	Country	Italy
	NUTS II - III eq.	Abruzzo - Pescara
Legal representative / Legal signatury	Name/surname	Dott. Antonio Bini
	Function	Manager of Tourism Department
Contact person	Name/surname	Menotti Macchia
	Function	Responsible of Planning and Control Office
	Street, Number, Postal code	Viale Bovio n. 425 - 65124
	City	Pescara
	Ph. Num. - fax	phone 00 39 085 7672068 fax 00 39 085 7672067
	e-mail	menotti.macchia@regione.abruzzo.it
Beneficiary organization (human resources, equipment, budget, other important information)	It is a local government entity that manages public services covering the whole region. It has at present a Regional Governor, 11 Regional Directions , 4 Office frameworks and a staff of 1600 persons. Regional offices are in the main towns and in the principal urban centers of the region. It has a centralized information system network (internet and intranet). Its annual budget is about 7,215 million euros.	
Description of previous (and current) experiences in CBC and international projects	1. P.O.P. 94-96 - Mis. 3-6 - Extraordinary Promotion Program in Tourism - The only Partner - Finalized; 2. DocUp Abruzzo 2000-2006 - Action 3.2.3 "Tourist, Cultural and Environmental Promotion and marketing Project" - The only Partner - Finalized; 3. Under the Interreg IIIA Adriatic Cross Border Programme Cards-Phare (NPPA) - Acronym "I.TES.A."- The Adriatic's Treasures" - Internal Partner - Finalized.	

Contribution of the Beneficiary to the project	The Region Abruzzo administration exercises jurisdiction over the whole territory so that it can access all the information, data and knowledge necessary to carry out the project and validate the content. In addition, Abruzzo Region is reference point for marketing activities and support of the development of network.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	Our professional experience we have acquired by partecipating to various European communitary projects that have been approved, financed by EU funds and completed on time, ensures we have knovledge, skills and competences to run a successful project from start to finish and its final report. We are happy to exchange knowledge and experience with other project partners.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 5		
Institution	Institution name in national original language	Confesercenti Regionale Abruzzo
	Institution name in English translation	Confesercenti Abruzzo Regional
Legal status		Non profit private organization
"de minimis" condition		No
Address	Street, Number, Postal code	via Raiale n. 110 bis - 65128
	City	Pescara
	Country	ITALY
	NUTS II - III eq.	Abruzzo - Pescara
Legal representative / Legal signatury	Name/surname	Orfanelli Beniamino
	Function	President
Contact person	Name/surname	Enzo Giammarino
	Function	Director
	Street, Number, Postal code	via Raiale n. 110 bis - 65128
	City	Pescara
	Ph. Num. - fax	phone 0039 85 4322106 - fax 0039 85 4315017
	e-mail	giammarino@confesercentiabruzzo.it
Beneficiary organization (human resources, equipment, budget, other important information)	The Confesercenti is a trade-union association non profit and represents in the within of the Abruzzo region the organized enterprises in individual or social shape, let alone the holders of pension treatments that respective by they exercise or they have exercised: business activity, tourist, of the services and auxiliary activities, let alone the other enterprises that carry out analogous, analogous or accessory activities to those indicated or that, however, acknowledge in the ideal purposes of the association and of it they accept the Charter. The CONFESERCENTI ABRUZZO represents a high degree of entrepreneurs who operate in the fields of the Commerce, the Tourism and the Services: direct commerce, Great distribution, Natural Centers Trades, Consortia of road, Storees of environs, Lodges, tourist Restaurants, Villages, CampingS, bathing establishments, etc	
Description of previous (and current) experiences in CBC and international projects	Confesercenti ABRUZZO, representing small enterprises is also active in the management of EU funds that become available. Participated as a partner to the second phase of the project EQUAL Equal SALIS / IT G2 ABR 038 (July 1 2005-30 October 2007). In 2007 participated at the project INTERREG - CARDS - PHARE (NNPA) - Project I.TES.A. through Technical Assistance Centers admnistrate the planning and consultancy for the Community Initiative "URBANDUE ITALY", referring to the system of Neighborhoods of the City of Pescara. Moreover,CONFESERCENTI ABRUZZO owned since 2001 "Euroguichets" Euro Info Center Relais EIC IT 362.	
Contribution of the Beneficiary to the project	Confesercenti Abruzzo, careful to the defense and development of historical and artistic heritage of his region, a strength of the productive activities of Abruzzo, undertakes to participate actively in all phases of the project and coordination between partners. Especially Confesercenti Abruzzo held awareness to institutions, enterprises and citizens, in reference to the theme of the project. Confesercenti Abruzzo will mind of external relations, marketing and promotion with organization of events throughout the project development and implementation of special projects related to the Abruzzo region. Studing the territory, Confesercenti Abruzzo will detect regional data history, the arts, museums and tourist as well as the draft "Adristorical Land", noting all the details related to the area	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Confesercenti Abruzzo has daily contacts with institutions and opinion leaders in representing and protecting the interests of small businesses and the territory in which they operate. Manages the promotion of tourism businesses in Italy and abroad through: • the hotel and B&B consortium "Abruzzo Relax, "which is the receptivity of Abruzzo, Italian and foreign markets, which tends to "conquer" new tourist flows in low season, through a new tourism which, starting from traditional products (sea and mountains) from space to new products such as Nature, Art, Culture, tipical food&beverage, the Spas and thermae, etc.. • Ecotur: The Exhibition and international Tourist Nature Workshop, at 19th edition, promoted and realized by Confesercenti Group; • the Tourism Project, through the paths of Religion, History, Culture, always	
Beneficiary financial details	**Total budget**	**€ 200.000,00**
	EU co-financing	€ 170.000,00
	National public co-financing	€ 30.000,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 6		
Institution	Institution name in national original language	Provincia di Bari
	Institution name in English translation	Bari Province
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Via Spalato n. 19 - 70121
	City	Bari
	Country	Italy
	NUTS II - III eq.	Puglia - Bari
Legal representative / Legal signatury	Name/surname	Francesco Schittulli
	Function	Legal Representative
Contact person	Name/surname	Rosa Dipierro
	Function	Coordinator Department European Policies
	Street, Number, Postal code	Via Spalato n. 19 - 70121
	City	Bari
	Ph. Num. - fax	phone 00 39 080 5412234 fax 00 39 080 5541891
	e-mail	i.carone@provincia.ba.it
Beneficiary organization (human resources, equipment, budget, other important information)	The Province of Bari counts 824 employees, organised into several Offices dealing with specific fields of intervention and therefore having specific competences. Considering the issues tackled by the project, specific Departments and their employees will be involved. The Accountancy Dept. will deal with the economic and financial management in compliance to national and EU rules. For the proper implementation of the activities, where necessary, the PP will activate external expertise integrating the internal staff skills. Budget Province of Bari - Year 2008: 166,650,050,23 Euros	
Description of previous (and current) experiences in CBC and international projects	Interreg III A Greece / Italy 2000-2006: "Gypsy" - Greek Italian Port System as Multimodal Platforms managed by ICT; "Po.PRU.RA." Posidonia Oceanica, Protection and Repopulation of Grasslands and Use of Agriculture Residue, "SE.MI.NET" Service Network for Migrants, "STP" Trans Secure Ports, "On the Aeneas's path"; "SIEROVALORE" Treatment and enhancement of wastewater of milk, cheese and derived products"; PRO.BIO.SIS "Development and promotion of biological agriculture systems," LOC.PRO" Support and promotion of local products. Interreg III A Albania / Italy 2000-2006, projects "TUR.SEA.ADR Adriatic Sea Tourism;" PUGLIA@ALBANIA "Community and Culture in the network;" AM.JO.WE.LS "Southern Adriatic & Ionian Wet Lands Systems. Interreg III A Adriatic Cross-NPPA Cards / Phare "PEARL.EU" - Platform Enhancing Adriatic Region Links in Europe, "PAD.MA-LAB" -Pan Adriatic Destination Management	

Contribution of the Beneficiary to the project	The Province of Bari has been carrying out successfully for many years the promotion activities of the territory of Bari, of its own historical background and culture and of the local "excellences". The Province will participate actively to the development and implementation of various WPs involving its own staff and qualified external experts.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The technical/managerial capabilities of the Province of Bari assumes characters of reliability in the light of the previous experiences of cooperation, as well as in order to disseminate and capitalize the project results. It will participate activelly at network activities.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 7		
Institution	Institution name in national original language	Regione Marche
	Institution name in English translation	Marche Region
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	via Gentile da Fabriano, 9 - 60125
	City	Ancona
	Country	ITALY
	NUTS II - III eq.	Marche - Ancona
Legal representative / Legal signatury	Name/surname	Sandro Abelardi
	Function	Dirigente
Contact person	Name/surname	Marco Morena
	Function	Funzionario
	Street, Number, Postal code	via Gentile da Fabriano, 9 - 60125
	City	Ancona
	Ph. Num. - fax	0718062309 - 0718062154
	e-mail	marco.morena@regione.marche.it
Beneficiary organization (human resources, equipment, budget, other important information)	The company has sufficient professional staff with years of experience in the development of European projects. In the case of this project we foresee the use of the following professional figures: Director, Accounts Manager, research manager, Communications manager, administrative office.	
Description of previous (and current) experiences in CBC and international projects	Other experiences acquired in the same field have been gained through the "Thermalis (Interregg)" and the "AdriaticRePort (Interregg)" projects along with numerous projects financed through the Doc.U.P. and more recently the P.O.R. Community funds.	
Contribution of the Beneficiary to the project	The role of each person in question is to share their individual experiences in the current project. For this purpose, the Marche Region will bring forth the experience matured in the promotion and recovery of architectural heritage for tourism purposes. The region therefore promotes the quality of its structures and services mired towards hospitality in accordance to the article 20 of the Regional Law number 9 of the 11th July 2006, through the identification of a regional quality branding. The branding wants to be a quality model on a voluntary basis, that can include the highest possible number of Tour Operators in the creation of a clear tourist offer of the most elevated quality.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Marche Region has developed numerous European Projects through its facilities that have all had positive results thanks to the high professionalism that it possesses and the coordination of its structures and facilities that operate in the development of projects. During the execution of the projects, there is a constant check up phase and advancement control so as to properly monitor and assure punctuality.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 8		
Institution	Institution name in national original language	ASSOCIAZIONE 'LE MARCHE SEGRETE'
	Institution name in English translation	LE MARCHE SEGRETE' ASSOCIATION
Legal status		Non profit private organization
"de minimis" condition		No
Address	Street, Number, Postal code	Via San Pancrazio, 2/A - 63031
	City	Castel di Lama
	Country	Italy
	NUTS II - III eq.	Marche - Ascoli Piceno
Legal representative / Legal signatury	Name/surname	Giulia Panichi Pignatelli
	Function	Legal Representative
Contact person	Name/surname	Giulia Panichi Pignatelli
	Function	Legal Representative
	Street, Number, Postal code	Via San Pancrazio, 2/A - 63031
	City	Castel di Lama
	Ph. Num. - fax	Tel +39 3356646182-+39 0736812552 Fax +39 0736814528
	e-mail	info@marchesegrete.it
Beneficiary organization (human resources, equipment, budget, other important information)	At present the Association consists of a board of experts and has acquired good competence in the realisation and running of projects that enhance the value of the territory from the historical, architectural and cultural points of view. These projects have been co-financed with regional, national and European funds. It has its own technical-administrative structure at its disposition as well as the technological and computer equipment that will allow it to participate at an operational level in the project, even as a coordinator for the other partners.	
Description of previous (and current) experiences in CBC and international projects	The Association has been a partner and coordinator of WP in the I.TES.A. project, which was funded by the New Scheme of Closeness to the Adriatic, Interregional Cards/Phare. This project was dedicated to enhancing historical and architectural heritage. In association with the Marche Region, the Association has developped an international valorisation and marketing programme known as "Le Marche Segrete", which envisages the creation of a cultural circuit (a package of proposals of enconunters that the historical, cultural, environmental and public events of an area can offer), that links the residence and historic gardens to other sites of great interest, to events and public performances and to rediscovering the enogastronomic, craft and manufacturing traditions of the Marche territory	

Contribution of the Beneficiary to the project	The partner will bring the experience it has acquired over the years in managing relations with the owners of historic residences and castels as well as that acquired in connection with the analysis and census of sights of historic and achitectural interest in the territory under consideration, an foresees the coordination of such activity with the other partners to. In addition it will bring its own knowledge of and experience in the territorial marketing and promotion, with particular reference to the media.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The partner has already managed and coordinated a multiplicity of themes for the acquisition and analysis of information collected by partners on their own territories. The positive outcome of this has led to developing this information into material useful for the production of topic sheets and the loading of the same onto a dedicate platform. The beneficiary will participate activelly at network activities.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 9		
Institution	Institution name in national original language	Provincia di Ravenna
	Institution name in English translation	Province of Ravenna
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Piazza Caduti per la Libertà 2/4
	City	Ravenna
	Country	Italy
	NUTS II - III eq.	Emilia-Romagna Region
Legal representative / Legal signatury	Name/surname	Alberto Rebucci
	Function	Head of European Policies Dept.
Contact person	Name/surname	Silvia Previati
	Function	Coordinator of the European Policies Dept.
	Street, Number, Postal code	Piazza Caduti per la Libertà 2/4
	City	Ravenna
	Ph. Num. - fax	0039 0544 258151; fax 0039 0544 258070-8071
	e-mail	spreviati@mail.provincia.ra.it
Beneficiary organization (human resources, equipment, budget, other important information)	The Province of Ravenna counts more than 400 employees, organised into several Departments dealing with specific fields of intervention and therefore having specific competences. Considering the issues tackled by the project, the following specific Departments and their employees will be involved: European Policies Dept.or the issues concerning the management of the project and reporting; Public Relations dept. for the activities of promotion and communication in accordance with the Programme indications; Cultural Service for the promotion of the local cultural heritage aimed to reach tourism goals and Tourism Service for the activities of promotion foreseen, in collaboration with all the municipalities involved in the project. The Accountancy Dept. will deal with the economic and financial management in compliance to national and EU rules. For the proper implementation of the activities, where necessary, the PP will activate external	
Description of previous (and current) experiences in CBC and international projects	The Province of Ravenna developed a sound experience in the management of EU funded projects. Concerning the thematic connected to Adristorical lands: a) ADRIA-TUR "preparing action for integrated touristic offer of two Adriatic coast - INTERREG III A NPPA- focussed on cooperation strategy for interacting and networking of inter-Adriatic tourist offers; b) SUA concerning Unesco Sites in the Adriatic Euroregion: managmenet and enhancement - INTERREG III A; c) B.A.R.C.A. for promotion and valorization of the local cultural heritage. Furthermore, the Province of Ravenna leaded the projects IN.RO.SE - INTERREG III A; DEN-PVCE – Leonardo da Vinci Mobility Program. It participated as partner in: INTERREG III A - Adriatic Crossborder Programme: ADRIA-LINK - ADRIA-SAFE- N.E.W.;INTERREG III A – NPPA: FA-RE-Adri, INFIORE, N.A.P; INTERREG III C WINEPLAN, AAP2020; LIFE - Environment - T.O.R.R.E.; Life	

Contribution of the Beneficiary to the project	The Province of Ravenna has deep experience in the management of cooperation projects, so it will bring into the partnership its background of knowledge in the management of cooperation projects; as territorial administration body, it will bring its skills in the field of consultation and coordination of other administrative bodies such as municipalities for the achievement of a common goal thus the implementation and effectiveness of sustainable development strategy. Its exellences in the field of the culture and tourism can provide best practise and innovative methods for promotion of a sustainable tourism.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Province has specific competences in the field of: sustainable development of tourism areas, establishment of budgets of land resources and environmental issues, planning of strategies for tourism development in cooperation with all the different (public and private, associations) subjects of the territory. It deals with such issues through the Provincial Tourism and Promotion Plan (PTPL) which is the steering/strategic instrument of government of the territory to sustain its own tourism development. It is also drawing in coordination with the Emilia-Romagna Region, and Regional Promotion Associations. It is charged for the planning and implementation of strategies of sustainable development of its territory in the framework of the EU, National and Regional directives. The Province of Ravenna can therefore bring his competences and expertise for the implementation of the activities foreseen, and can furthermore capitalize his networks and past	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 10		
Institution	Institution name in national original language	**Agencija za razvoj Splitsko-dalmatinske županije**
	Institution name in English translation	Regional development agency of Split-Dalmatia County
Legal status		Body governed by public law
"de minimis" condition		No
Address	Street, Number, Postal code	Bihaćka 1, 21 000
	City	Split
	Country	Croatia
	NUTS II - III eq.	Split – Dalmatia e Zadar
Legal representative / Legal signatury	Name/surname	Srećko Radnić
	Function	Director
Contact person	Name/surname	Mihaela Tomašević
	Function	Expert advisor
	Street, Number, Postal code	Bihaćka 1, 21 000
	City	Split
	Ph. Num. - fax	00385 21 599 985; 00385 21 599 990
	e-mail	mihaela.tomasevic@rera.hr
Beneficiary organization (human resources, equipment, budget, other important information)	Regional Development Agency of Split-Dalmatia County is an organization in 100% ownership of the regional goverment. It currently holds its own one floor building, office and meeting premises. There are 8 full time employees. The budget of the organization is approx. 270.000,00 Euros per year.	
Description of previous (and current) experiences in CBC and international projects	MARINAS-The project is a follow-up of the project RE.PORT. It refers to building a network of tourist ports and marinas on both sides of the Adriatic Sea. Partner: the town Ancona and Marche region AMAMO- The goal of the project are as follows: Valorisation of resources available in the rural, sea and hinterland territory. Partner:Friuli –Venezia-Gulia DUST -Development of tourism in rural areas of South Dalmatia and the near border areas of BiH – CARDS 2004 BIOADRIA - the main project goal was creation of technical assistence to entrepronours in agricoulture, primarily eco-agricoulture. Partner: Udruga Terre dell'Adriatico HANS (Health Adriatic Network Skills). The project is based one the feasibility study development for social-health network in order to improve colaboration of social	
Contribution of the Beneficiary to the project	The contibution of the Agency in this project is to initiate rural tourism development based on natural and cultural heritage of Mediteranian basin trough model of storical villages and to the strenghtening of the partnership and collaboration with project's partners. The cross border initiative will have a positive effect on sharing experience and setting up innovative approaches in tourism development and new directons of the institutional cooperation in the Adriatic area	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	Regional Development Agency holds a relevant experience (in the form of Legal successor of Split-dalmatia county, due to the fact that it has been a part of it's Economics department in first 2 years of its existence) in preparation and implementation expereince that has gathered as project partner and/or applicant over the past three years. It has competent staff, knowledgable about the matter with great sucess in implementing all project in different areas such as: rural tourism, rural development, agriculture, institutional cooperation and coordination ect. All finalized projects were marked as sucessful by the relevant monitoring bodies and European Commission, thus, the Agency has highly positive results within the field of international projects.	
Beneficiary financial details	**Total budget**	**€ 500.000,00**
	EU co-financing	€ 425.000,00
	National public co-financing	€ 75.000,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 11		
Institution	Institution name in national original language	Turistička zajednica Hercegovačko-neretvanjskog kantona-žu
	Institution name in English translation	The Tourist Board of Hercegovina-Neretva Canton
Legal status		Body governed by public law
"de minimis" condition		No
Address	Street, Number, Postal code	Bišće polje bb, 88 000
	City	Mostar
	Country	BOSNIA-HERZEGOVINA
	NUTS II - III eq.	Mostar
Legal representative / Legal signatury	Name/surname	Andrija Krešić
	Function	Manager
Contact person	Name/surname	Ramiz Bašić
	Function	Associated expert for tourism
	Street, Number, Postal code	Bišće polje bb, 88 000
	City	Mostar
	Ph. Num. - fax	phone 00 387 36 502-810; fax 00 387 36 502-816
	e-mail	hercegovina@hercegovina.ba
Beneficiary organization (human resources, equipment, budget, other important information)	The Tourist Board HNK is a tourist organisation of the Herzegovina-Neretva Canton. It currently holds one Head office and 6 Branch offices, fully equipped with inventory as 13 computer and 11 printers. The Management board is composed of qualified staff as agronomists, mechanical and electrical engineers, lawyers and economists. The budget of the organization is approx 740,000,00 Euros per year.	
Description of previous (and current) experiences in CBC and international projects	The Tourist Board HNK has implemented various projects in the tourism sector on the national, cross- border and international level. The most important ones are the following cross-border and international projects: 1. The European commission project in Bosnia and Herzegovina- "Establishment of Herzegovina Wine route "- the total amount of the project was 225.359,00 € 2. "Elaboration of a concept for a signage system and tourist attractions interpretation in the region HN" – financed by EU- the total amount of the project was 99,014,86 € 3. The project "Tourism quality brand" – elaboration of promotional material (in Italian, English, French and local language) and implementation of the web site for the city of Mostar- the total amount of the project was 50.000,00 EUR and funds were assured by the partners in project, that is, the cities of Firenze and Pisa.	

Contribution of the Beneficiary to the project	The Tourist Board has experience in creating and promoting the identity and reputation of tourism of the Herzegovina-Neretva Canton, planning and implementation of the joint strategy and conception of its promotion, proposal and implementation of advertising activities home and abroad of common interest for all entities in tourism, and raising the level of quality and the overall tourist offer of the Canton. They perform the general and tourist information activity, gather and handle all kinds of tourist information and make them available to the publicity. It is fundamental in order to provide the added value in marketing activities to have a partner with such experience. The Tourist Board of HNK will participate actively in all Work Packages of the project. As Partner, we will participate activelly in all project's work packages.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Tourist Board of HNK organises and carries out the operating market research needed for the promotion of the Canton tourism and prepares programmes and plans for the presentation of the cantonal tourist product, taking account of the singularities of every tourist area, in accordance with the European tourism development strategy and the strategy of the cantonal tourist product. The Tourist Board analyses and evaluates the purpose and efficiency of the undertaken promotion activities and, consistently with the achieved effects and findings of the continuous market investigations and messages, proposes and undertakes appropriate actions, all actions important for the implementation of the project activities and results.	
Beneficiary financial details	**Total budget**	**€ 200.000,00**
	EU co-financing	€ 170.000,00
	National public co-financing	€ 30.000,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 12		
Institution	Institution name in national original language	Pomorski Muzej "Sergej Masera" Piran
	Institution name in English translation	Marittime Museum of Pirano
Legal status		Body governed by public law
"de minimis" condition		No
Address	Street, Number, Postal code	Cankarievo Nabrežje 3 - 6330
	City	Piran
	Country	SLOVENIA
	NUTS II - III eq.	Obalno kraška
Legal representative / Legal signatury	Name/surname	Martina Gamboz
	Function	Director
Contact person	Name/surname	Martina Gamboz
	Function	Director
	Street, Number, Postal code	Cankarievo Nabrežje 3 - 6330
	City	Piran
	Ph. Num. - fax	phone 00 386 5 6710040 fax 00 386 5
	e-mail	martina.gamboz@guest.arnes.si
Beneficiary organization (human resources, equipment, budget, other important information)	The Maritime Museum of Piran represents and connects the history of development of navigation, technical heritage and economic activities within the Slovene cultural area. Its activities integrate Slovenia as a maritime country into a common Mediterranean and European region. Its maritime collection, presentation of the key personalities that influenced the development and history of navigation in Slovenia, the collections that represent the interweaving of navigation and other economic activities, such as shipbuilding, maritime trade, fishing and salt making, have made the museum a central institution for this field in the Republic of Slovenia. Because of the lack of the exhibition space there are also collections outside the parental house. Today we have in the connection with the Maritime Museum the ethnological collection Tonina Hiša in the St. Peters, the Salines Museums in the Sečovlje saline and the historical colletion of the Splošna Plovba	
Description of previous (and current) experiences in CBC and international projects	The Maritime museum of Piran has been involved in varius project as partner, with the goal of intensification of interinstitutional cooperation in the sphere of culture. Emphasis has been laid on collaboration within the projects financed by EU Italy-Slovenia 2000-2006 programmes (15 implemented partnership collaborations); activities according to the principles of emphasising the contribution by various cultures and expressing cultural diversity to the heritage and ways of life in EU member states. Some acronimes are: Coast to coast, Min-tur, Culturcases, Street museum, Otis, etc..	
Contribution of the Beneficiary to the project	The Marittime museum will support the sustainable development of the cultural tourism in Adriatic - Ipa area - through the preservation of cultural heritage, proposing a destination for cultural tourism. Futhermore new visitors will be attracted by connected the Adriatical museum, galleries, etc... will has direct benefits to all partners areas, through an effective investiments works and information network. The project halps small institutions to enrich the same mission: to have tourist visit the whole year.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The Maritime museum will support the general objective among the partner organization and due to his experience in Eu project, will help the communication and collaboration between east and west. The major know how comes from projects like ECOS-overture - Alas - Phare CBC and others project, which are still alive thanks to the implementations that comes from the regular work of 20 employers of the Maritime museum. Like in the past also in the future the Maritime museum will carry on with coherence all the project that has started.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 13		
Institution	Institution name in national original language	Bashkia Lezhë
	Institution name in English translation	Lezha Municipality
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Sheshi "Gjergj Kastrioti" 4501
	City	Lezha
	Country	ALBANIA
	NUTS II - III eq.	Lezhë
Legal representative / Legal signatury	Name/surname	Viktor Tushaj
	Function	Mayor
Contact person	Name/surname	Hekuran Koka
	Function	Foreign affairs specialist
	Street, Number, Postal code	Sheshi "Gjergj Kastrioti" 4501
	City	Lezha
	Ph. Num. - fax	phone: 00355 215 22570 fax: 00355 683870428
	e-mail	foreignaffairs@lezha.org
Beneficiary organization (human resources, equipment, budget, other important information)	As our institution has put the main focus on tourism, we are well prepared to deal with situations promoting tourism, culture and landscape. We have a Directory of Development and Programming who already are dealing with materials promoting tourism. Although the equipment and the financial situation are not the best, Lezha Municipality has got a good personnel wanting to deal with this kind of projects. The number of persons from our municipality involved would be 12 persons.	
Description of previous (and current) experiences in CBC and international projects	The Municipality of Lezha has a good experience in the Cross Border partnership. Actually we are involved in different projects under the tutorial of USAID and GTZ. In 2005, our Municipality, together with the region, compiled a draft of projects which would be undertaken to develop the economy and tourism.	
Contribution of the Beneficiary to the project	The town of Lezha has got a rich background for tourism. The mountain, the sea, the lagoons, the river, all are bound together by history, by castle, churches, mosques, and in that way would be very interesting point of Adriatic to discover. Besides, we have our experience, and we believe that our experience would be helpful to others as other experiences would be helpful to us. It will participate in all project activities, particularly in benchmarking and promotion activities.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	The lack of experience is a major problem in the part of the institutions as a constant change in the politics. We hope that things are going to change and the jobs are more stable so that the new responsibles of the fields are persons with a good background, who have good experience in working with different partners, inside Albania or foreigners. We hope that the project contributes to the consolidating the knowledge of these IT's and promoters so that the town might know how to deal with promoting it's own wonderful land and historical background. And this is done primarily by sharing and participating.	
Beneficiary financial details	**Total budget**	**€ 150.000,00**
	EU co-financing	€ 127.500,00
	National public co-financing	€ 22.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 14		
Institution	Institution name in national original language	Ministarstvo kulture,sporta i medija Crne Gore
	Institution name in English translation	Culture Minister MNG
Legal status		Public Body
"de minimis" condition		No
Address	Street, Number, Postal code	Vuka Karadzica 3, 81 000
	City	Podgorica
	Country	MONTENEGRO
	NUTS II - III eq.	Podgorica
Legal representative / Legal signatury	Name/surname	Tomo Miljić
	Function	Secretary of the Ministry
Contact person	Name/surname	Aleksandra Bošković
	Function	Advisor for International Relations
	Street, Number, Postal code	Vuka Karadzica 3, 81 000
	City	Podgorica
	Ph. Num. - fax	Tel.38220231554 Fax.38220231547
	e-mail	aleksandra.boskovic@gov.me
Beneficiary organization (human resources, equipment, budget, other important information)	Ministry of Culture, Sports and Media has 31 employees. Equipment inludes computers, fax machines, scaners, printers. There are departments for cultural - artistic creativity, cultural and natural heritage, media and sports.	
Description of previous (and current) experiences in CBC and international projects	Following the participation of Montenegrin cultural institutions in international projects.	

Contribution of the Beneficiary to the project	The Ministry is going to make experience in the management of cooperation projects, so it will bring into the partnership its background of knowledge in the management of cooperation projects; as national administration body, it will bring its skills in the field of consultation and coordination of other administrative bodies such as municipalities for the achievement of a common goal thus the implementation and effectiveness of sustainable development strategy. Its exellences in the field of the culture and tourism can provide best practise and innovative methods for promotion of a sustainable tourism.	
Competences, capacity and know how of the Beneficiary in implementing project activities and results	Training in project preparation and implementation, engagement of skilled human resources for project implementation. It will participate activelly at network activities, coordinating work package 8, that will be end with the constitution of GECT and the elaboration of strategic Masterplan.	
Beneficiary financial details	**Total budget**	**€ 250.000,00**
	EU co-financing	€ 212.500,00
	National public co-financing	€ 37.500,00
	Additional public/private funding (where required)	€ 0,00

Beneficiary 15		
Institution	Institution name in national original language	
	Institution name in English translation	
Legal status		
"de minimis" condition		
Address	Street, Number, Postal code	
	City	
	Country	
	NUTS II - III eq.	
Legal representative / Legal signatury	Name/surname	
	Function	
Contact person	Name/surname	
	Function	
	Street, Number, Postal code	
	City	
	Ph. Num. - fax	
	e-mail	
Beneficiary organization (human resources, equipment, budget, other important information)		
Description of previous (and current) experiences in CBC and international projects		

Contribution of the Beneficiary to the project		
Competences, capacity and know how of the Beneficiary in implementing project activities and results		
Beneficiary financial details	**Total budget**	**€ 0,00**
	EU co-financing	€ 0,00
	National public co-financing	€ 0,00
	Additional public/private funding (where required)	€ 0,00